



Please write clearly in block capitals.

Centre number

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Candidate number

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Surname

Forename(s)

Candidate signature

AS BUSINESS

Paper 2 Business 2

Thursday 23 May 2019

Afternoon

Time allowed: 1 hour 30 minutes

Materials

For this paper you must have:

- the insert (enclosed)
- a calculator.

Instructions

- Use black ink or black ball-point pen.
- Fill in the boxes at the top of this page.
- Answer **all** questions.
- You must answer the questions in the spaces provided. Do not write outside the box around each page or on blank pages.
- Do all rough work in this answer book. Cross through any work you do not want to be marked.

Information

- The maximum mark for this paper is 80.
- The marks for questions are shown in brackets.

For Examiner's Use

Question	Mark
1	
2	
3	
4	
5	
6	
7	
8	
TOTAL	



J U N 1 9 7 1 3 1 2 0 1

Answer **all** questions.

Read the **source** in the **insert booklet**.

Do not write
outside the
box

0 1

Using **Figure 1**, calculate the percentage change of UK clothing sales from 2015 to 2016.

[3 marks]

0 2

The budgeted profit for Rana Fashion in 2018 was £2 946 000. Using the data below, calculate the profit variance for Rana Fashion in 2018. State whether it is adverse or favourable.

[4 marks]

	Actual
Sales revenue	£5 600 000
Costs:	
Inventory	£2 300 000
Warehousing	£200 000
Distribution	£126 000
IT	£170 000
Other	£180 000

Workings

Budgeted profit variance

Adverse/favourable?

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3

4



0 3

Explain how Rana Fashion's ownership structure helps the business to achieve its objectives.

[3 marks]

Extra space

Turn over for the next question

3

Turn over ►



[9 marks]

[illegible]

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9



[9 marks]

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and extend across the width of the page. There are no margins, text, or other markings on the paper.

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9

How useful do you think the data provided in **Figures 1, 2 and 3** might be to Claudia when predicting future sales? Justify your answer.

[illegible]

Extra space

Turn over ►



Rana Fashion's financial adviser has suggested two solutions to the company's cash flow problems. Make a justified recommendation as to which solution Claudia should choose.

[illegible]

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Extra space

Turn over ►



[20 marks]

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[illegible]

Do not write
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END OF QUESTIONS

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1 2



1 9 6 A 7 1 3 1 / 2

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